

backgrounder

June Miller Richards

6 Degrees of June

323 350 7838 m

june@6degreesofjune.com

<u>6 Degrees of June Website</u>



6 Degrees of June

If I don't know you, or you don't know me, we must have a connection in common somewhere.





June Miller Richards Biography

June Miller Richards specializes in creating marketing connections, content, programs and experiences that build brands and drive visibility and revenue. Based in Southern California for over 25 years, June has also lived and worked in the New York and Chicago markets, and has conducted business throughout the U.S., Canada, Europe, Mexico, Central and South America, Australia, Asia and Africa. She has a vast network of connections with media, entertainment and consumer products companies of all types, philanthropies, tourism bureaus and governments, and stars and influencers in the fashion, entertainment, style, culinary, home design and arts worlds, making for an eclectic and extensive network.

June's consultancy 6 Degrees of June focuses on strategic integrated marketing planning, partnerships and sponsorships, business development, content creation and management, copy editing and proofreading, program development and oversight, and events development and execution. Current and completed projects and clients include: Media partnerships and advertising for the LA Art Show and Art Palm Beach. Producer of virtual speaker series with tech and media influencers, content writing and editing, and partnership development for ENTITY Academy and ENTITY Mag. Pro bono PR for Teen Cancer America's virtual Tea with Victoria Summer. Copyediting for the book Dolls! Dolls! Dolls! Dolls! about the making of the movie The Valley of the Dolls by noted entertainment author and screenwriter Stephen Rebello. Event production for Palm Springs Life and The Shops on El Paseo's A Miracle on El Paseo holiday event. Editorial and marketing direction for SoCal Magazine. Marketing collateral development for Desert Charities News. Partnership development for the Hollywood Farmers' Market, Fire It Up Events, COLCOA (City of Light, City of Angels) French Film Festival and Eat. Drink. Read. benefitting the San Diego Council on Literacy. Consumer and travel-trade launch events for Celebrity Cruises' Edge ship. Creation of El Nido Family Centers' Garden Gala annual major fundraiser and a mentorship program for At-risk youth with LA chefs. Fashion and costume design initiatives with Westfield Centers. Marketing, chef-mentor acquisition, consumer cooking class development and copy editing for CASA—the Culinary Apprenticeship School of the Arts. Marketing and events for Angeleno, Yerevan, CSQ/C-Suite Media, Meredith's ReadyMade and the Los Angeles Register. Marketing and PR for Komen LA County and the LA County Race for the Cure. Marketing strategy, content writing, partnerships, social media, PR and more for Pez Cantina, Truxton's America Bistro, Recording Connection, La Frite Café, Humphrey Yogart, Vox Lumiere's "Phantom of the Opera,"

Before launching 6 Degrees of June in 2011, June spent seven years at Los Angeles magazine as vice president of marketing where she was known for developing revenue and visibility-generating programs centered around the award-winning media outlet's content and in partnership with advertisers. Programs that June personally developed include the magazine's now long-running culinary experience The Food Event; Tastemakers, a celebration of LA arts creativity, in partnership with Hollywood & Highland; the Biscuit Lofts design house in partnership with the LA Mart; celebrity chef cooking showdowns in partnership with The Grove and many more. June was part of the task force that developed LAmag.com and oversaw in-house and agency staffs in PR, custom publishing, sponsored content and research. While at Los Angeles magazine she also developed a separate special events arm creating events for such companies as Glaceau, for the launch of the Smartwater glass bottle; ABC-TV for a wrap party for Private Practice and Disney for a Bruce Willis film premiere. June also developed an episode of Top Chef centered around a competition at Los Angeles magazine's "holiday party," which was shot on the Warner Bros. backlot in August, complete with real snow in the summer heat.

June has also held senior-level posts or consulted with Rolling Stone, Movieline and LA Style magazines and with entertainment, retail, shopping center, consumer services and style organizations including Madison Square Garden TV Productions' properties Miss Universe and Miss USA, Two Rodeo, Giorgio Beverly Hills, Petco, Store of Knowledge (the PBS-affiliated retailer), The Broadway, Robinson's, Macy's/Bamberger's, STØR and Forest Lawn Memorial-Parks.

June holds a BA in Journalism from Lehigh University in Bethlehem, Pennsylvania and a certificate in Driving Innovation in Your Company from the University of Southern California's Marshall School of Business, Office of Executive Education. Detailed professional history at LinkedIn and <u>6 Degrees of June</u>. Writing and collateral samples available <u>here</u>.



Capabilities

Strategic Marketing Planning

Partnership Development

Content Creation, Copywriting + Editing

Media Planning

Special Events + Experiences | Development + Production

Brand Development + Management

Promotion Creation + Implementation

Marketing Collateral Development

Program Management

Community Relations

Detailed professional history at <u>LinkedIn</u> and <u>6 Degrees of June</u>. Writing and collateral samples <u>here</u>.



KUDOS

Jennifer Schwab | CEO & Founder, ENTITY Academy

June Miller Richards is a rare breed of consultant that takes pride in her deliverables; contributes to the team and overall culture; and thinks about how to advance the company even when she's not "on the clock." ENTITY sets a high bar when it comes to hiring and June has excelled here in a short period of time. She brought exceptional interpersonal skills to ENTITY which made her a natural in university development as well as Mentor outreach. Within months, we promoted her to the Head the Mentor Network which has been a cornerstone of our brand since 2016. Her natural gifts in working with people, project management, and writing allow her to wear many hats. She's willing to jump in as needed even if it is outside her comfort zone. We are pleased she has selected ENTITY as a place to refine her many talents.

Kelsi Monteith | Executive Director of Communications, Palm Beach Show Group

June was an absolute pleasure to work with for the 2023 Art Palm Beach and LA Art Shows. June and I collaborated on numerous occasions to secure media partners and advertising for our respective events. It was so refreshing to work with someone as organized and communicative as June was.

Cynthia Rose | Regional Marketing Manager, West, Celebrity Cruises

I can't thank you enough for helping me navigate the Leading Edge Mobile Tour waters that lead to FIVE unique and successful events for Celebrity! We could not have done it without you and certainly your expertise in event planning and huge contacts list were major assets!!!

Lisa Carloss | Owner at Mammoth Investments, LLC; El Nido Family Centers Board Member

When we at El Nido Family Centers (an LA-based social services nonprofit) were attempting to design a new style of fundraising event, we hired June. Her wonderful ideas for "what could be" resulted in a truly unique and profitable gala which has become our signature event of the year. For projects in marketing, promotions and events, June brings years of connections and experience, vision, outside-the-box thinking, far-reaching relationships, superb organizational skills and creativity.

Laura Segura | Executive Director, MusiCares

I first met June when she was VP of Marketing at LA Magazine, alchemizing lead into gold. She would miraculously make advertisers and partners happy with creative but boot-strapped projects. She continues her magic now at 6 Degrees of June. If you need a one-stop shop of creativity and contacts, June is your woman.

Kathy Nenneker | Producer, Journalist, Content Strategist

June is a "Connector," one of those Malcolm Gladwell describes in "The Tipping Point" as the people who "link us up with the world ... people with a special gift for bringing the world together." June is a creative, out-of-the-box thinker and I'm happy to recommend her.



KUDOS

Karen Gutierrez | Director of Advertising & Audience Development at Geffen Playhouse

June is a marketing guru and I enjoyed a tremendous marketing partnership with her for many years when she was the VP of Marketing for Los Angeles magazine. Her countless talents, marketing savvy, myriad of contacts and creativity are a marvel and I think it she would be an asset for any organization that simply does not have the staffing to fulfill their marketing wish list.

Stephen Rebello | Screenwriter - Producer at FallRiver Boy Productions

Hey, fellow authors. Are you looking for an excellent and thorough freelance copy editor for your book manuscript? I've got an ace who worked her magic on my next tome. June is a former magazine colleague and has remained a friend for years. When I turned her loose on the new book, she caught some pesky and persistent manuscript errors others had not. I couldn't possibly recommend her more highly, so if you're interested, reach out to her and just hope that she's available.

Jennifer Uner | Strategic Communications Director at LRN

June is a pillar of L.A. media and marketing culture, a mover and shaker who connects dots, opens doors, authors concepts, and accomplishes major projects, productions, and prose to move brands forward. I look forward to working with June again.

Robina Lewis | Group Marketing Director at Taunton Press, Inc.

June was a consummate professional and fantastic boss. She gives clear direction, she's a generous partner, and she has the ability to massage a creative idea to lead it to its full potential. All while keeping a positive attitude, and with a smile on her face. It was a pleasure to work for her.

Derek Alpert | President, Concern Foundation for Cancer Research

June and I worked together for over seven years when she was an independent publicist and during her tenure at Los Angeles magazine. She is an amazing creative professional who knows her field better than anyone. She is honest, straightforward and passionate about her projects, clients and commitments. She has become a great friend and is someone that you can confide in and someone who is a friend for life. We continue to look for projects to work together on and she is someone that I consult with when I am not sure how to proceed. I trust her judgment and know that she will always lead me in the right direction. I feel lucky to have found June years ago and consider her a tremendous friend, confidante and a professional's professional. I truly treasure her knowledge, experience and wisdom.



KUDOS

Karen Gee-McAuley | Principal at Relevance PR

I have worked with June on and off for more than 20 years, as an employee, as a client and colleague. Her boundless energy and creativity, coupled with her extensive relationships in the worlds of marketing, promotions and partnerships enable her to tap into a network and produce the perfect fitting program for her clients. I highly recommend June for anyone looking for out-of-the-box marketing programming.

Devon Kisgen | Former Director Integrated Marketing at Los Angeles Magazine

I had the pleasure of working for June for almost three years at Los Angeles magazine. In this particular profession attention to detail, creativity and relationships are a necessity. June over exceeds these expectations while constantly showing a heightened level of enthusiasm with everyone she works with. She has taught me a lot and without a doubt we all can learn even more from her!

Terry Stanley | Senior Editor, Adweek

There's nothing June can't do. She's a facilitator, she's an idea generator, she's a creative thinker. She's energetic and insightful – she's one of the most dynamic people I know. Anyone who hires June will get a strong collaborator and a skillful networker. Plus, she's a blast. It's impossible not to like her, and that's a mighty rare quality.

Ian Blackburn | Founder, LearnAboutWine.com and BeekeeperCellars.com

June Miller Richards is a legend in Los Angeles. Her enthusiasm, style and warmth invite everyone to get involved and get excited. I loved working with her and benefiting from all the amazing people she surrounds herself with. We did no fewer than a dozen events together and they all had brilliant results.

Linzy Jamba | Team Manager at Aya Healthcare

June has always been a valuable resource when it comes to not only aiding in the development of creative events, but she has also always ensured that the promotions have been smooth and successful from invention to fruition. She is smart, engaging, and won't let anything get in her way when trying to please her clients or get their desired results. It has always been a pleasure working with June in the past and I look forward to maintaining our personal and professional relationship and most of all, I would definitely recommend her for the great work she can do and the fantastic networks she has created.



KUDOS

Carrie Kommers | Director of Communications, Genuine Foods

June Miller Richards and I partnered together regularly during my tenure as the director of dineLA for LA INC. while she served as the VP Marketing for Los Angeles magazine. June is one of those rare individuals who produces in an inordinate amount of results at the highest quality level with a creativity and flair that makes her clients look far better than they'd ever expected. She's innately and intuitively creative when it comes to ideation, problem solving, and creating programming and event concepts that are totally unique, and she has the ability to do this all with an aplomb that most lose the minute the pace and intensity level increases. June's newest incarnation with 6 Degrees of June has put her in the perfect position to put her arsenal of talents and connections to work for others.

Kristin Gabriel-Atwood | CMO/Senior Corporate Communications/PR Executive/Integrated Marketing Communications Pro

June and I worked together years ago as business partners at Miller*Gabriel. She was great then and even better now. We went in different directions with our careers – she forked off to publishing and I took the road to tech but we have reunited to do business whenever possible. She was, and still is, an exceptionally creative, hard working and successful marketer. She cuts through the clutter which is worth gold. She also happens to be an excellent writer and has the upper hand on social media. I recommend her very highly, and hope to work on more projects together.

Suzy Hogtanyan | Owner & Founder of Adam's Garden, LLC | Senior Marketing Consultant

I have the great privilege to work with June again after LA Mag. As of her first day representing Yerevan Magazine, she brought excitement and creative ideas to our re branding efforts and immersed herself in the Yerevan Magazine culture. June is a 110% dedicated to all of her clients and works around the clock to cater to all of their needs. She is a joy to work with and a great team player!

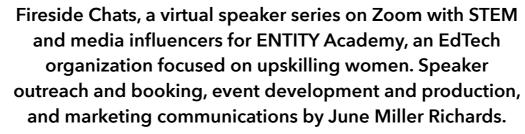
Michael Montanez | Head of Marketing and Ecommerce, David August, Inc.

No one works harder in this industry than June Miller Richards. Always on-the-go, always juggling several projects at once, always meeting expectations and delivering results. She thrives in fast-paced environments and accustomed to deadline-driven assignments. June is very creative and instrumental in devising brilliant promotions. She is well connected and is able to bring together key strategic partners. She's a great leader and an amazing producer with impressive case studies tackled at LA mag. I'm in awe of all that June has accomplished and I believe her clients would say the same.

Recommendations on LinkedIn.



Fireside Chat Virtual Speaker Series with ENTITY Academy





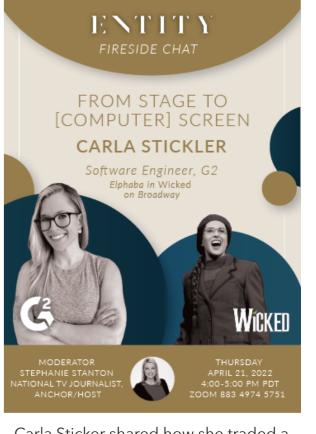
Washington Post Executive Editor Martin Baron talked to Writer's Collective+ students about thriving in the digital news revolution with Puck's Tina Nguyen



Netflix director of data science and engineering Meghana Bhatt had a lively discussion about fairness in machine learning with TV journalist Stephanie Stanton.

UX: A CREATIVE PATHWAY INTO STEAM KAPRALAU Content Designer Product Design salesforce

Netflix's Marina Kapralau and Salesforce's Chelsea Dega-Hassler discussed the creativity of UX careers with TechCrunch's Natasha Mascarenhas.



Carla Sticker shared how she traded a Broadway career playing Elphaba in Wicked to be a software engineer and how music and STEM fields are complementary. Stephanie Stanton moderated.



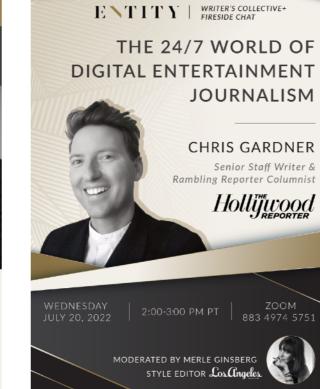
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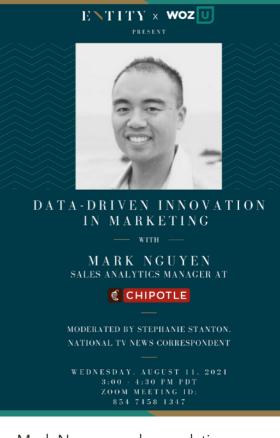
Susan Tsan, director of decision sciences for Publicis Media, discussed how data drives marketing and media decisions with Los Angeles magazine style editor Merle Ginsberg.



AdAge editor-in-chief and associate publisher Dan Peres talked about content creation in the digital age with the Writer's Collective+. Merle Ginsberg moderated.



The Hollywood Reporter's Chris Gardner charted his rise in the 24/7 world of entertainment journalism with Merle Ginsberg.



Mark Nguyen, sales analytics manager for Chipotle, talked about data-driven innovations in marketing with Stephanie Stanton.



Partner with June Miller Richards

Culinary Culture

6 Degrees of June has a long history of showcasing culinary creativity and has created numerous culinary events and marketing programs in Southern California with chefs, restaurants, winemakers and beverage brands.

June Miller Richards with Rivera restaurant's chef/ owner John Rivera Sedlar at a tasting of his personal high-end tequila.

Fashion + Style

Los Angeles is home to many names in the fashion industry–from designers, brands, manufacturers and schools, to stylists, costume designers and authors. 6 Degrees of June has created opportunities with the style leaders who make Los Angeles a fashion capital.

June Miller Richards with Emmy [®] -nominated Mad Men costume designer Janie Bryant at her book signing at the Beverly Center. Los Angeles magazine was the media partner and event co-producer.

Innovator/Influencer Partnerships

6 Degrees of June has developed partnerships with organizations, influencers and innovators that shape our world, in culture and the arts, politics, non-profits, technology and more.

June Miller Richards with President Bill Clinton at the Music Center Speaker Series. Los Angeles magazine was media sponsor of the event; June Miller Richards oversaw the partnership. Select magazine advertisers had the opportunity to hear talks and attend VIP receptions with luminaries such as President Clinton.



WATCH Events by June Miller Richards Publicity Video















The El Nido Garden Gala

June Miller Richards created the Garden Gala, a new fundraiser for client LA social services agency El Nido Family Centers, initially to celebrate their 90th anniversary. The Garden Gala, held at the historic Robinson Gardens estate in Beverly Hills, celebrated the youth served by El Nido in the Garden to Table culinary, photography and creative writing programs, demonstrations and bites from top LA chefs, a cookbook, live and silent auctions, entertainment and more.



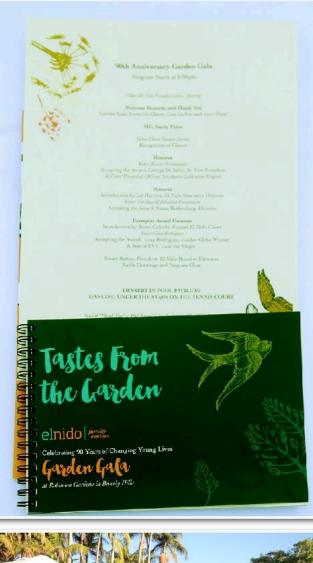


















The El Nido Garden Gala

Watch the Garden Gala Video





























Celebrity Cruises' Edge VIP Launch Event and Mobile Cinema Tour

June Miller Richards produced six events (a VIP press launch plus five consumer and travel trade events throughout the Los Angeles area) to launch the new Celebrity Edge luxury ship.

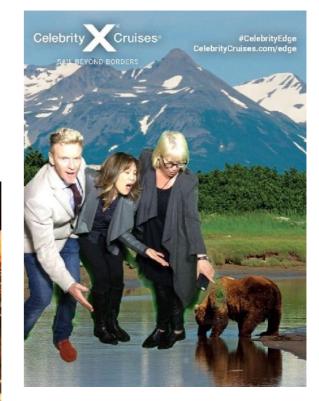
Watch the Celebrity Edge Reveal Video















Westfield

Westfield Centers hosted Fashion DuJour, the lifestyle center's fall national style initiative. 6 Degrees of June created a partnership program with the Fashion Institute of Design & Merchandising (FIDM) and staged exhibitions of Emmynominated costumes at Westfield centers in Southern and Northern California.

OVERVIEW

Westfield partnered with DuJour Magazine and FIDM/Fashion Institute of Design & Merchandising to present Fashion DuJour, an exclusive evening of style followed by a five-day fashion exhibit, at Westfield Topanga (Los Angeles) and Westfield Valley Fair (Silicon Valley).

The VIP event in each market treated a private group of luxury shoppers and industry influencers with exquisite food, drink and specialty cocktails, live entertainment, fashion discovery and so much more. Guests gleaned insight from fashion tastemakers during a panel discussion moderated by Marie Claire USA Senior Fashion Editor, Zanna Roberts Rassi; watched emerging designers at work as they constructed red carpet gowns for competition; and explored displays of the best fall fashions and Emmy-nominated costumes. All display elements then remained in-center for a period of five days for the public to enjoy.

Providing unique luxe experiences such as Fashion DuJour and working with key industry partners such as FIDM, Westfield is committed to being a purveyor of haute couture and a foundation of support for both established and emerging style talent.

WESTFIELD TOPANGA

VIP Event: October 17, 6-9pm, 350 guests Public Exhibit: October 18-22

WESTFIELD VALLEY FAIR

VIP Event: November 1, 6–9pm, 520 guests Public Exhibit: November 2–6

OBJECTIVES

- Establish credibility amongst luxury retailers
- Reposition both centers to speak to a new luxury customer
- Generate buzz and publicity
- Establish community engagement within the fashion community

FASHION DUJOUR FASHION DUJOUR

Watch Fashion DuJour at Westfield



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ELEMENTS – FIDM DESIGN LAB LIVE

A live draping competition that fosters tomorrow's fashion design talent

The Competition

At each VIP event, 5 promising FIDM fashion designers draped red-carpet gowns live for a chance to win. Guests received a close-up glimpse of the creative process while a panel of notable fashion influencers judged the entries. The two panels included designers Magda Berliner, Dena Burton, Stephanie Bodnar, Jeanne Allen and Marc Grant; fashion publicist Margaret Schell; and beauty expert Harvey Helms. FIDM alumna and fashion expert Lindsay Albanese at Topanga and FIDM alumna and fashion couturier Colleen Quen at Valley Fair then announced the winners and presented the prizes with Westfield onstage at the end of the Tastemaker Panel.

The Prizes

Westfield awarded one winner from each region a:

- \$2,500 cash prize
- Year-long vitrine valued at \$4,000 to showcase his or her personal collection at a Westfield flagship shopping center



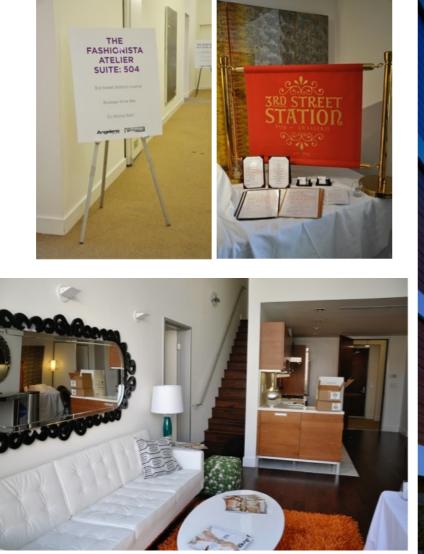


ELEMENTS – EMMY-NOMINATED COSTUME EXHIBIT

- Costumes provided by United American Costumes and curated by Mary Rose, Television Academy Board of Governors
- 14 costumes from award-winning TV shows including "Mad Men," "Downton Abbey" and "Boardwalk Empire"
- Additional set of 7 costumes from "Game of Thrones" (Valley Fair only)







The Hollywood House Party

6 Degrees of June created "The Hollywood House Party" for client Angeleno magazine for their real estate advertiser The Hollywood. The house party featured themed living spaces by designer Josh Jackson and In Mode, a live fashion show over the pool (with LA TV reporters as models), food and beverage tastings throughout the building in the designed rooms, and a live rock performance. 6 Degrees of June created the concept for the advertiser, delivered all the partners and produced the event.





INVITE YOU AND A GUEST TO COME PLAY

THE HOLLYWOOD HOUSE PARTY Invite a friend over. Savor diverse bites, sips, music, styles.

WEDNESDAY, MAY 23 | 7-10 PM

THE HOLLYWOOD CONDOS 6735 YUCCA STREET, HOLLYWOOD, CA 90028 www.thehollywoodcondos.com

FLOOR BY FLOOR ...

THE JETSETTER ELIT SUITE Aidan Demarest's elit by Stolichnaya custom cocktails Chris Brugler Catering DJ HOE Henry Eshelman

THE FASHIONISTA ATELIER 3rd Street Station cuisine | Bodega Wine Bar | DJ RICHIE RICH

THE HOLLYWOOD HAVEN
Haven Gastropub +Brewery craft beers, comfort food

RELAX BY THE POOL... 8 pm: Young Fabulous & Broke summer collection fashion show Hair + makeup by Heaven's Makeup Bar

9 pm: L.A. Roses live

Hydration by smartwater

Event Partner | HHM Happy Hour Mafia co-hosted by Gordon Einstein & Lana Brkic

RSVP to rsvpla@modernluxury.com

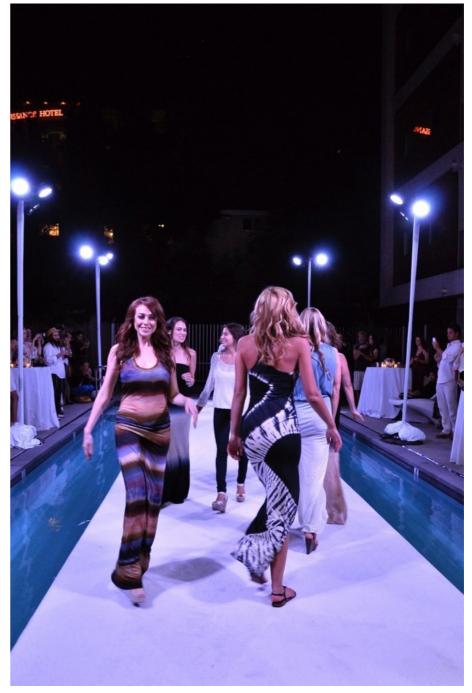






Models in Angeleno magazine's Hollywood House Party live fashion show were LA-area TV reporters sourced by June Miller Richards.







Marketing Materials + Writing Samples

June Miller Richards has developed, written and edited materials including advertising and promotion copy, sponsorship and partnership decks, media kits, brochures, feature and news articles, blog posts, press releases, company backgrounders, bios, advertorials and sponsored content, and more.

The images below are the before and after of the Yerevan magazine media kit that 6 Degrees of June re-created for the national special interest magazine targeted to Armenian Americans; the full kit and other writing samples are available at <u>Marketing Materials + Writing Samples</u>.





Advertising Creative, Negotiation + Placement

6 Degrees of June has spearheaded development of advertising messaging and creative for culinary enterprises, including restaurants and catering companies. 6 Degrees of June has also negotiated competitive print and digital advertising packages for restaurants, non-profits and events.

Your place or ours. メ イン ゴ デ MANTILIN CATERING

PREMIERES • HOLIDAY PARTIES • FUNDRAISERS • BAR MITZVAHS • WRAP PARTIES BUSINESS MEETINGS • WEDDINGS • SALES INCENTIVES • ANNIVERSARIES • LAUNCH PARTIES



CUSTOM CUISINE • PRODUCTION DESIGN + DECOR • HANDCRAFTED COCKTAILS • ENTERTAINMENT MUSIC • SOMMELIER SERVICES • PHOTOGRAPHY + VIDEOGRAPHY • IMPECCABLE SERVICE

Contact: Michael Hollingsworth, Catering Director • catering@katemantilinirestaurent.com 0.224. 310.278.4141 Beverly Hills • 818.992.1661 Woodland Hills • http://katemantilinirestaurent.com/cateri





PREMIERES • HOLIDAY PARTIES FUNDRAISERS • BAR MITZVAHS WRAP PARTIES • BUSINESS MEETINGS WEDDINGS • SALES INCENTIVES ANNIVERSARIES • LAUNCH PARTIES CUSTOM CUISINE • ENTERTAINMENT HANDCRAFTED COCKTAILS • MUSIC SOMMELIER • PHOTOGRAPHY VIDEOGRAPHY • PRODUCTION DESIGN IMPECCABLE SERVICE



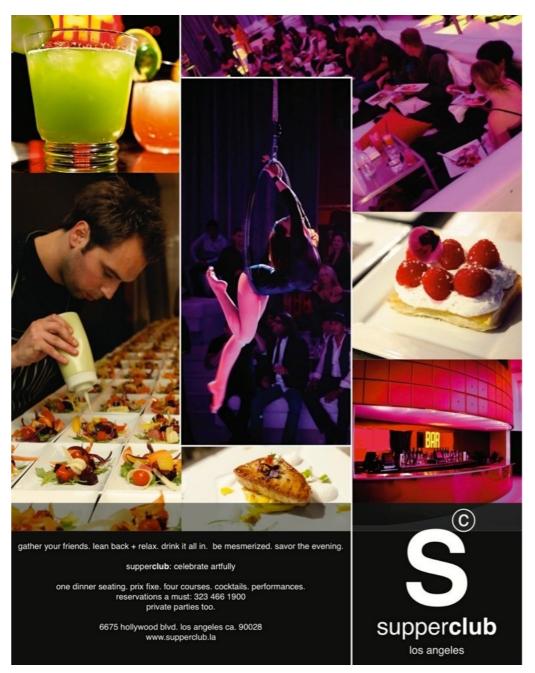
Contact: Michael Hollingsworth, Catering Director catering@katemantilinirestaurant.com Beverly Hills 310.278.4141 Woodland Hills 818.992.1661



Advertising Creative + Placement



supperclub los angeles





Los Angeles magazine's TLIC The Food Event: From the Vine 2010

Our fifth annual culinary extravaganza which also celebrated *Los Angeles* magazine's 50th anniversary and the November "Mexican Food Lovers Guide" issue took place on Sunday, October 24. Over 2,000 guests attended this unique culinary experience at Saddlerock Ranch in the majestic hills of Malibu. The day featured non-stop up close and personal cooking demonstrations and conversations with epicurean experts along with bountiful tastings from local restaurants and wineries. Any foodies dream come true!

Date: Sunday, October 24, 2010

FROM THE VINI

Location and Host Partner: Saddlerock Ranch in Malibu, Home to Malibu Family Wines Attendees: 2,000 guests including *Los Angeles* magazine readers, food and wine enthusiasts, and VIPS

Philanthropic Partner: Kids Courage Foundation Sponsors: Snyder Diamond, Sub-Zero/Wolf, Cadillac, smartwater, Karma Tequila, Stella, VeeV Partners: LearnAboutWine.com, Gelson's, dineLA, Pantages

This year's event menu:

Demonstration Tent to show off the skills of L.A.'s top culinary masters
Conversation Lounge featuring panels with the epicurean experts in an intimate setting
Beer Garden courtesy of Stella Artois, Hoegaarden, and Leffe

- •36 restaurants
- •37 wineries
- of a d times
- •2 food trucks
- •Mariachi band from Casa Sanchez
- •DJ Richard Blade
- •Camels, llamas, zebras, bison and more!







June Miller Richards with Loteria Grill Chef/Owner Jimmy Shaw and the Malibu Golf Club's Beth Neal.

As Los Angeles magazine's VP of marketing, June Miller **Richards conceived The** Food Event, the magazine's signature culinary experience. She sold in sponsors, developed and oversaw the event's branding and marketing, and produced the now longrunning extravaganza at the Saddlerock Ranch and winery in the Malibu hills.



June Miller Richards with Tra di Noi Chef Francesco Velasco (left).



Los Angeles magazine's The Food Event cont.



Marketing and promotion:

- In-book ads (*Los Angeles* magazine: August, September, October, November)
 Gelson's in-store, newsletter, online, sweepstakes, and receipt tape
- •LA Weekly ads
- •dineLA.com ads and eblasts
- •Email blasts
- •10,000 Promotional postcards
- Facebook, Twitter
- •Lamag.com/thefoodevent microsite
- •KTLA 5 The CW
- •LearnAboutWine.com, Pantages, The Grove, Snyder Diamond, and all other participants promoted as well



Press pre-coverage:

•100miles.com, CarolineOnCrack.com, ChowBalla.com, DigLounge.net, dineLA.com, EaterLA.com, EdibleSkinny.com, EstarLA.com, Examiner.com, FoodAndWineAccess.com, Gayot.com, Good Day LA, GourmetPigs.com, GreatTasteMagazine.com, GuestofaGuest.com, KikiMaraschino.com, DineNClub.com, Laist.com, LA and OC Foodventures, LAWeekly.com, NBCLA's "Feast", PalisadesPost.com, SavoryHunter.com, ShopEatSleep.com, StreetGourmetLA.com, TastingTable.com National "Best Culinary Destinations", UrbanSpoon.com's Two Hungry Pandas, WineAndFoodTravle.com, WineImbiber.com

Watch The Food Event: From the Vine

Press post coverage:

•100miles.com, BizBash.com, DeeplyShallow.com, Good Day LA, GuestofaGuest.com, kikimaraschino.com, The Huffington Post, JetSetJen.com, Laist.com, KCRW's "Good Food", LAdineNclub.com, *Los Angeles* magazine's "The Digest", NBCLA's "Feast", Pubclub.com, ShopEatSleep.com, WineAndFoodTravel.com, WineImbiber.com

Highlights and testimonials:

FROM LAIST: "Probably one of the best food events of its kind, this past Sunday food and drink enthusiasts took to the hills of Malibu to experience the annual Los Angeles Magazine Food Event at Saddlerock Ranch."

FROM GUEST OF A GUEST: "We've covered many a food extravaganza but this was indeed 'THE Food Event', covering everything from what to eat with which wines to secrets from the experts to practice at home in your own kitchen.

FROM KCRW'S GOOD FOOD: "LA Magazine's Food Event 2010--Llamas, Truffles and Pinot, Oh My! The only draw back? Too much to eat and drink and not enough time! Next year we'll be back with a game plan...and maybe a chauffeur."

FROM DIGLOUNGE: "LA Magazine transformed Saddlerock Ranch in Malibu this past weekend into a food and wine lovers paradise. ...it goes on our list as a must attend event. It's well organized, and the grounds are just breathtaking."

FROM PUBCLUB.COM: "This high-end happening – which happens at Saddlerock Ranch in the ultra-scenic Malibu Canyons – is the annual Los Angeles Magazine's "The Food Event: From the Vine." Held for the past five years in late October, it is classy and comfortable, elegant and exciting, tasteful and tasty. This event is about enjoying quality food and drink in an outstanding setting with a sophisticated and tasting-friendly crowd."

FROM WINE AND FOOD TRAVEL: "Even the day's murky weatherchilly, cloudy, and threatening of drizzles- couldn't bring down the rosy vibe of the event. Glasses clinked left and right with locallycrafted beer and wine, and plates upon plates of tacos, ganache, and sliders flourished. It was a full-on Los Angeles feast. Can't wait until the 2011 Food Event."

FROM THE HUFFINGTON POST/JAY WESTON: "In a summer which has been full of interesting and occasionally exciting food events (Concern Cancer Benefit, Taste of Beverly Hills, Puck-Lazaroff's Meals on Wheels, Special Olympics' Pier de Sol, etc.), it is hard to point to one event so unique that I am talking it up to all my confreres... but this past weekend I did attend such a festival... Los Angeles Magazine's 5th Annual THE FOOD EVENT: From the Vine 2010."

FROM JAFFE ESTATE VIA LEARN ABOUT WINE: "This is one of the best events we have participated in the entire year. The only one that rivaled it was the California Winemasters event to benefit Cystic Fibrosis Research. It was at Warner Bros. in May. Please put us on the list to participate again next year."

BIZBASH

In Crowded Tasting Event Field, Los Angeles Magazine Doubles Attendance

With that said, Richards attributes her event's success primarily to the go-year-old magazine's history, relationships, and editorial credibility ("A huge percentage of people who read Los Anyeles magazine turn to the diming section flow?), as well it we all inclusive totals wide end a servering method were setting that the folls like a for of div in the country, but is only a





Scenes From Saddlerock Ranch in Malibu



KCRW Good Food LA Magazine's Food Event 2010 - Llamas Truffles and Pinot, Oh My!

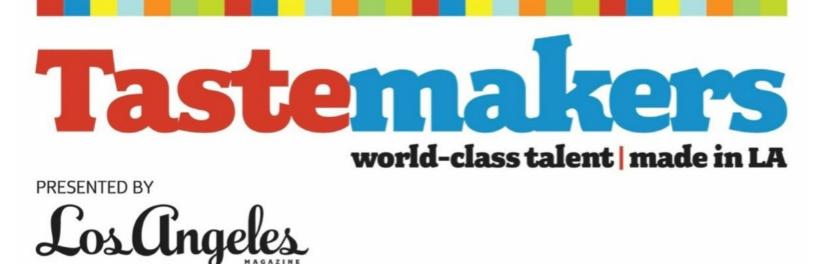
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Tastemakers, *Los Angeles* magazine's monthly column by Laurie Pike about style and design innovators, came to life as an ambitious gallery installation of LA creativity...and the brainchild of June Miller Richards. Tastemakers featured a creative collaboration with the Fashion Institute of Design and Merchandising (FIDM), guerrilla art and a search for the "tastemaker of tomorrow"; the hip opening night was deemed by fashion bible Women's Wear Daily (WWD) as "the best party of Fashion Week"—and it technically wasn't even part of Fashion Week.

Watch Tastemakers





Following an extensive promotional and marketing campaign, the exhibition officially opened to the public on March 19 at Hollywood & Highland Center. A few days later, rave reviews followed, and visitors were blown away by the unique and mind-challenging installations:





John Brady and Willard Ford



Douglas Little

Elena Manferdini





Corinne Grassini







Katy Rodriguez

ini

al al





Sponsorship On-site Visibility:



The Indoor Sponsor Lounge and Interior Mural







The Audi Lounge (with Glabman Home furnishings)











Hong Kong Tourism Promotion

When Los Angeles magazine was faced with the challenge of winning business from the Hong Kong Tourism Bureau, June Miller Richards created a unique marketing program with the magazine's partner, the KTLA Morning News.

Hong Kong Tourism had a fabulous trip to give away including business class airfare, 7 nights at a top luxury hotel, ground transport in a Rolls Royce, a culinary tour and spa treatments. Nice. But even nicer was the promotion and product integration they received through the partnership with KTLA, over and above commercial spots that Los Angeles magazine arranged for them at a cost only the magazine (through June Miller Richards) was uniquely able to do due to the close relationship with KTLA.

Here's how the promotion unfolded over a two-week period on the KTLA Morning News:

For the first week, all morning throughout the Morning News telecast, KTLA promoted the opportunity to win the trip. Viewers were asked to write a short essay about why they deserved the trip. Eight semi-finalists were selected.

During the second week, the eight semi-finalists appeared in pairs Monday through Thursday on the Morning News and participated in special challenges such as "dress the anchor," where each blindfolded contestant attempted to put Chinese-inspired clothing on the show's news anchors—the fastest dresser won his or her round. Each subsequent day featured a new set of semi-finalists and a new challenge, resulting in four finalists. Also, throughout each morning all week, 30-second spots ran that promoted Hong Kong Tourism and Cathay Pacific, the participating airline.

On Friday, the four finalists went on the air together and participated in one last challenge: find a Chinese coin in a vat of rice. Whoever found theirs first won the trip! June Miller Richards, representing Los Angeles magazine and Hong Kong Tourism, went on air to help award the prize to the very excited winners.

June Miller Richards was key in driving business for Los Angeles magazine due to a very creative opportunity she personally developed and executed. June's efforts also created extensive promotion for Hong Kong Tourism at a fraction of the cost they could have negotiated by themselves.

Watch the Hong Kong Tourism Promotion with KTLA-TV



Los Angeles



"EAT, DRINK & BE SHERRY" TOP CHEF COOK-OFF WITH C.J. AND ANTONIA September 25 The Park at The Grove

Los Angeles magazine. The Grove, and the Sherry Council of America teamed for "Eat, Drink and Be Sherry," a tasteful evening of friendly competition between Top Chef contestants Chris "C.J." Jacobson and Antonia Lofaso in the Snyder Diamond/Sub-Zero/Wolf Kitchen hosted by Merrill Shindler and Leo Quinones. 97.1 FREE FM personalities. In addition to the competition where Antonia and C.J. each created a dish with Sherry as the secret ingredient (to finish in a tie!), guests sampled a variety of Sherry wines and enjoyed gourmet bites and mini cooking demonstrations by chefs from The Grove's top restaurants including Hans Goplen from The Farm of Beverly Hills, Olivier Bouillot from Morels French Steakhouse & Bistro, Paul Sidoti from Maggiano's Little Italy, and Anthony Jacquet from The Whisper Lounge. The evening was a pre-celebration for Los Angeles maggzine's The Food Event: From the Vine on October 26, the annual culinary event with proceeds benefiting the Los Angeles Regional Foodbank and Concern Foundation.







SHERRY WITH HOLIDAY MEALS

PROMOTION

Top to bottom, left to right: Hosts Merrill Shindler and Leo Guinones; The Grove's server explains the varieties of Sherry. Lisa Mendelson and Natalia Alhonte with The Sherry Council, Antonia and C.J., and Sherry Council's Jean Card; Chef Anthony Jacquet of The Whisper Lounge with Merrill Shindler; Antonia and C.J. finish off their dishes; Antonia's Lamb with Sherry; C.J.'s Fole Gras with Sherry; C.J. saufés with Sherry; Los Angeles Regional Foodbank President Michael Flood, Concern Foundation President Derek Alpert, and Snyder Diamond President Russ Diamond sample at the Judges' Table; Antonia presp for the cook-off



Council.















Date Wednesday, May 20, 2009

Location The Park at The Grove

Approximate # of Attendees
400

Event Recap

Los Angeles magazine and The Grove presented its second Top Chef cook-off, featuring a competition between Bravo TV's Top Chef contestants Stefan Richter and Betty Fraser. The event was hosted by Zagat editor, Merrill Shindler and Leo Quiniones and highlighted cooking demonstrations and food tasting by three of The Grove's finest restaurants and chefs: Morels French Steakhouse & Bistro, Maggiano's Little Italy and The Whisper Restaurant and Lounge. The evening culminated with Stefan and Betty's cook-off which had the crowd on their feet. The two chefs' dueling words, vibrant personalities, and delicious bites stole the show! Guests complimented their food samples with wine from Malibu Family Wine.

Notable Guests/Speakers

•Bravo TV's "Top Chef" contestants Stefan Richter and Betty Fraser •Zagat Editor, Merrill Shindler and Leo Quiniones

Sponsors

Snyder Diamond/Sub-Zero/Wolf and Whole Foods

glacéau and Los Angeles magazine invite you and a guest to the

Water

LosAngeles

smartwater. glass bottle launch party



sunset tower hotel 8358 sunset boulevard west hollywood complimentary valet parking

please RSVP by monday, september 20 to rsvp@lamag.com this invitation is nontransferable

Los Angeles Magazine Events – a division developed by June Miller Richards – produced the smartwater glass bottle launch party, held poolside at the Sunset Tower Hotel. Los Angeles Magazine Events won this business (which featured restaurant industry guests) due to relationships with decision-makers in the culinary industry.

Watch the TV Celebrity Chef Cook-Off

Los Angele



Launch Event for LA.com

The just-launching website <u>LA.com</u> wanted to showcase their connectivity with LA, both classic and contemporary, at their debut party. June Miller Richards created a hip, glamorous look back (set at the iconic Perino's restaurant, right before the structure was to be converted into condos), including entertainment from different eras in LA's history, and custom cocktails and bites from top restaurants, topped off with tie-ins to diverse philanthropies. The result? A packed house and a memorable time had by all.

THURS March 25, 2004

You and a guest are invited to the LA.COM LAUNCH PARTY 7-10 pm Perino's, 4101 Wilshire Boulevard, Hancock Park

RSVP by March 19 at www.la.com/party or 310.281.6600

glamorous attire this invitaton is non-transferable



Perino's is one of the most glamorous o Old Hollywood landmarks. Elegantly decorated in pink and gold, the fabulous multiroom restaurant was a mid-century hotspo for movie stars, politicos and fastemakers LA.com's launch will be the last event in this untouched space.



The LA.COM Launch Party benefits these local non-profit organizations:

The Susan G. Komen Breast Cancer Foundation's mission is to eradicate LOS ANGELES COUNTY AFFILIATE G. KOMEN BREAST CANCER FOUNDATION breast cancer as a life-threatening disease through research, education, screening and treatment. The Komen Los Angeles County Affiliate raises PRESENTERS OF RACE FOR THE CUREM funds and awards grants to organizations throughout Los Angeles County for community-based programs for medically underserved and uninsured women and men. P.S. ARTS' mission is to restore arts education through quality classroom instruction in visual arts, dance, music and drama, serving children from ow-income families attending California public schools. P.S. ARTS P.S. ARTS programs stimulate critical thinking, problem solving and higher cognitive processes in the arts and academic disciplines. Since 1973, TreePeople has worked with the people of Los Angeles residents, students, government agencies, businesses and neighborhood groups - giving them tools to take environmental action in their back-TREEPEOPLE yards and communities. TreePeople is a leader in the sustainability movement, inspiring people of all ages and means to take personal responsibility for their corner of the planet. Together, we're making our way to a healthier, sustainable future. BARCELONA CHAYA Villa SORRISO Rohem risterante & bar etel One LIBATIONS by the legendary DJs LIVE MUSIC Page Cavanaugh Trio Valet of the Dolls, Inc. FLOWERS VALET

Milleft





Spinal Tap Drummer Search for Listen.com

Listen.com wanted a music-themed program to drive page views to their newly launched website (this was in 2000, when music websites were still in their infancy). As the West Coast Marketing Director for Rolling Stone, June Miller Richards created a promotion tied into the DVD launch of "This is Spinal Tap" that included a month's worth of Spinal Tap trivia contests driving repeat visitors to Listen.com, along with a video drummer search. June created the concept and negotiated the tie-in with the studio, and in doing so, enabled Rolling Stone to win a major advertising schedule (19 pages) over other publications.



L.A. Style Fundraiser for the Library Foundation

L.A. Style magazine was well known for its lavish anniversary parties for thousands (free to friends and supporters). Following the LA civil unrest however, it wasn't business as usual. Instead of, as the LA Times put it, "feeding a bunch of not-so-starving writers," June Miller Richards spearheaded the creation of a fundraiser to rebuild libraries torched in the riots. Partners included the Writers Guild (who had supported rebuilding of libraries after the Watts riots) and American Express Publishing. June scoured the city for just the right location - it couldn't be too flashy or look like "too much wealth," and it needed as many elements as possible built in to avoid costs. The event, held at the Museum of Flying in Santa Monica, fit the bill. Friends were called in to donate goods and services, and the Writers Guild put together an auction of Hollywood memorabilia including rare scripts. The event made everyone involved feel proudit raised money for a great cause, and was totally on brand for a publishing company.

Los Angeles Times

KEVIN ALLMAN



Library Benefit Has Plenty of Style

The Scene: "Write Now, L.A.!," a benefit for the Library Foundation of Los Angeles, held Friday night at the Santa Monica Airport's Museum of Flying. The party was hosted by L.A. Style Magazine, American Express and the Writers Guild of America West. Funds raised will go to branch libraries damaged or destroyed in the L.A. Riots.

Who was there: Celebrity hosts Sinbad, Michael Gross, Paul Mazursky and Debbie Allen; L.A. Style Publisher Holly Tennyson and Editor-in-Chief Annie Gilbar; Roger Simon of the Writers Guild; city librarian Elizabeth Martinez Smith and a slew of local writers. Tennyson and Sinbad made a celebrity entrance in a small plane for the benefit of the cameras.

Dress Code: Invitations specified "creative black tie appreciated" but, as usual, Angelinos only read the words *creative* and *black*. One man apparently interpreted the instruction to mean, "Oh, go ahead and wear a kilt."

Money Matters: Tickets were \$50, and guests were encouraged to bid on items that included signed television scripts, movie memorabilia, vacation packages and a pair of sequined, vaguely Wayne Newton-ish pants worn by rap star Hammer.

Hot Potatoe: Up for auction were copies of "Murphy Brown" scripts autographed by creator Diane English-- as well as copy of Dan Quayle's speech attacking the fictional unwed mother.

L.A. Style Editor-in-Chief Annie Gilbar, left, Publisher Holly Tennyson and celebrity host Sinbad gather at benefit for L.A. Library Foundation.

Chow: Food stations dispensed comestibles from some of L.A.'s most popular restaurants, including Citrus, Opus, and Remi.

Favors: A gift bag containing the latest issue of the magazine, two cassette singles, various cosmetic products and an application for a child's library card.

Quoted: Guests seemed to be more interested in talking and cating than in bidding, and Debbie Allen finally had to yell: "Yo! Shut up!" at the crowd. (It didn't work.)

Triumphs: This was L.A. Style's sixth annual bash but the first one for charity. It was nice to see the new leadership at the magazine opting for a charity fund-raiser rather than just feeding bunch of not-so-starving writers.

Glitches: Lines at the food booths were so long that one guest complained, "It would have been faster just to go to Citrus to eat dinner."

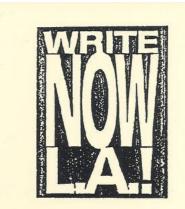
Exit Line: Michael Gross on the items for auction: "I like the Hammer pants, but I don't know whether my wife would let me get away with them. Actually, the lunch with Carl Reiner would be fun, too. Especially if I was wearing the Hammer pants."

JULY 28, 1992



Write Now L.A.!

L.A. Style Magazine Library Foundation Fundraiser



Restoring Our Bibraries

L.A. Style & American Express Travel Related Services Company, Inc.

Join with the Writers Guild of America, west To Restore the Los Angeles Public Libraries

> Friday, July 24 7:30-11:30 p.m.

Museum of Flying 2772 Donald Douglas Loop Santa Monica, California

Live and Silent Auctions of One-ol-a-Kind Scripts, Hollywood Memorabilia and Trips to the World's Greatest Libraries

Dining, Dancing and Live Entertainment

Creative Black Tie Appreciated

All monies raised will go to the Library Foundation of Los Angeles and be placed in a designated fund to restore the riot damaged branch libraries. Contributions up to \$350,000 will be matched by the J. Paul Getty Trust. For more information on the Library Foundation, call 1-800 643-5275.

Evening's Program

7:30 Silent Auction Opens Second Level

8:00 Sinbad Arrives

The evening officially opens with Sinbad's arrival in a SIAI Marchetti SF.260 Italian aircraft piloted by Stephen Shoop, M.D. Sinbad, Dr. Shoop and L.A. Style Publisher, Holly Tennyson will deliver items for auction in the three-passenger Italian trainer, known for its acrobatic, touring and

military training qualities.

8:30 Musical Entertainment Good 2 Go - Courtesy of Giant Records

9:00 Live Auction

Acknowledgements: Elizabeth Martinez Smith - City Librarian Holly Tennyson - Publisher, L.A. Style Annie Gilbar, Editor in Chief, L.A. Style Rich Miller - Vice President of Sales and Marketing, American Express Travel Related Services, Company, Inc. Del Reisman - President, Writers Guild of America, west Debbie Allen - Library Restoration Campaign Chairperson

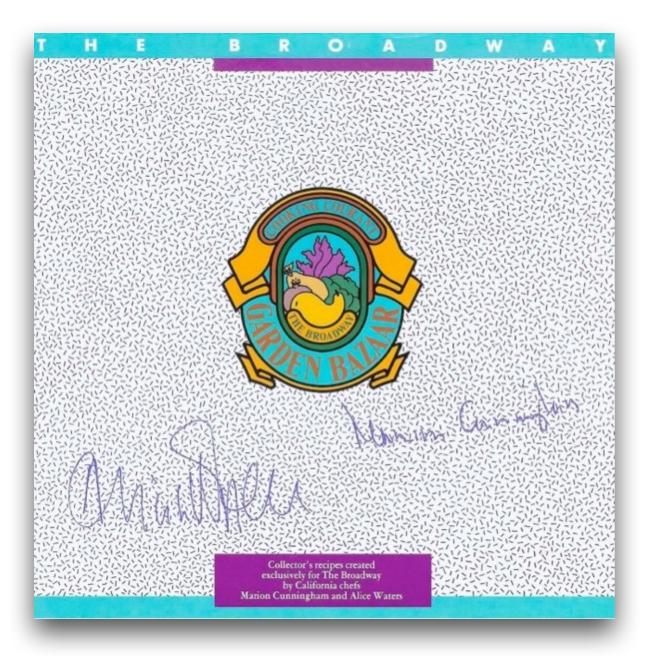
> Auctioneer: Mike Vendetti - Mike Vendetti Auctioneers

> > Celebrity Hosts: Debbie Allen Micbael Gross Buck Henry Paul Mazursky Sinbad

10:00 Musical Entertainment Wendy Moten - Courtesy of EMI Records Perry White Tracie Spencer - Courtesy of Capitol Records Gary Brown - Courtesy of Capitol Records

10:30 Silent Auction Closes



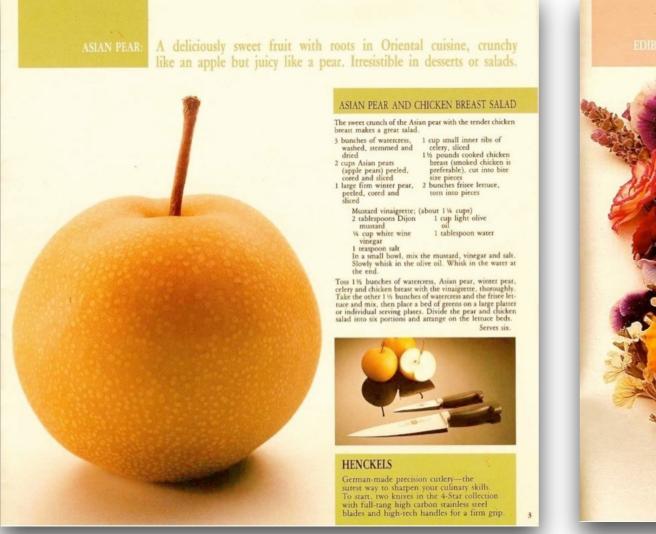


Garden Bazaar: California's Culinary Women

California's impact on the culinary world exploded in the '80s. The Broadway department store's divisional vice president of marketing promotions, June Miler Richards, asked two of America's celebrity chefs and food authorities–both Californians–to create original recipes for Garden Bazaar, an initiative that featured exotic new produce that was just coming to market. The authors of the recipes were Marion Cunningham, food consultant and the author of the revised series of Fannie Farmer cookbooks, along with culinary legend Alice Waters, owner of Chez Panisse in Berkeley and author of the Chez Panisse cookbooks who began the farm to table movement to California in the '70s.

Classically inspired recipes were developed expressly for the initiative. The recipes utilized cooking tools from companies like Cuisinart, Calphalon, Henckels and Krups, and were created using exotic fruits and vegetables from <u>Frieda's</u>, the Southern California-based specialty produce company founded in 1962 by Frieda Caplan (and now run by her daughter Karen Caplan) that helped make purple potatoes and baby bok choy kitchen staples. Then emerging, now-famous chefs like John Rivera Sedlar and Wolfgang Puck did cooking demonstrations and Frieda's produce was sold at in-store farmers' markets. June Miller Richards worked with the store's merchandising executives to sell the program to the housewares industry for cooperative funding and oversaw all of the elements of the initiative–creating the partnerships, developing the cookbook, producing the farmers' markets and in-store events, and supervising all the surrounding marketing and publicity.





EDIBLE FLOWERS. Fragrant blossoms used for flavor as well as decoration in salads and

EDIBLE FLOWER BUTTER

Edible flowers offer a wonderful way to enliven a dish: just quickly make a chifforade with edible flowers at the last moment, and sptinkle them over a salad, a soup, or some grilled fish. Particularly flavorful are rocket, nasturtiums, and rose peculs. Combining them with butter makes a richer, more tavory garnish.

2 tablespoons sweet butter, quite soft One squeeze of lemon Salt and pepper One handful of edible flowers: rocket rose perals johnny jump-ups borage nasturtium

nasturium The blue borage, johany jump-ups, and red rose petals give this butter brilliant coloc at the moment they melt. The rocket and nasturiums give it the flavor. Chop the flowers carefully into small picces, and immediately mix them into the soft butter so that they do not discolor. Add a squeeze of lemon, and sale and pepper to tase. Spread on hot toast, garnish a yellow squash or com soup, or add to a bowl of warm green beans.

Makes four portions.



CUISINART

The Cuisinart Mini-Mate¹⁹⁴ Chopper/ Grinder, for the day in, day-out food prep-jobt-like onions, cheese or nutneg. Easy to clean, easy to store and easy to use, even for delicate tasks like edible flowers

Edible Flower Butter recipe created by Alice Waters and Marion Cunningham

Asian Pear recipe created by Alice Waters and Marion Cunningham



contact info

June Miller Richards

6 Degrees of June

323 350 7838 m

june@6degreesofjune.com

<u>6 Degrees of June Website</u>

<u>LinkedIn</u>